### Personalized Information as a Tool to Improve Pension Savings: Results from a Randomized Control Trial in Chile

Olga Fuentes, Jeanne Lafortune, Julio Riutort, José Tessada and Félix Villatoro

# Research Design Randomized Control Trial

#### **Treatment – Personalized Info**

Your expected pension is \$AAA

What can you do to increase your pension?

# 1. Increase your contribution frecuency

 If you contribute 12 instead of X months per year, your pension could reach \$BBB

#### 2. Make voluntary contributions

 If you do APV for \$Y (1% of your salary), your pension could reach
 \$CCC

#### 3. Delay your retirement age

 If you retire at 66 instead of 65, your pension could reach \$DDD

#### **Control** – **Generalized Info**

What can you do to increase your pension?

## 1. Increase your contribution frecuency

 If your are 20 to 50 years old, contributing an extra month can increase your pension in 8% to 16%

#### 2. Make voluntary contributions

 If you are 20 to 50 years old, making APV for 1% of your salary can increase your pension between 7% and 10%

#### 3. Delay your retirement age

 Postponing retirement by a year can increase your pension by approximately 8%