

Spousal Control and Intra-Household Decision Making in the Philippines



Little is known about how communication between spouses influences financial decisions, and if women and men allocate money differently when they have decision-making power. In this study, married couples in the Philippines were randomly assigned to one of four groups to evaluate how information and communication affect how money is allocated in the household. Results suggested the level of privacy with which one makes financial decisions plays a larger role than gender. Both men and women deposited more money into their own accounts when making financial decisions privately than when making decisions with their spouse. When making financial decisions together, both men and women were more likely to deposit money in their spouse's account.

Policy Issue

A growing literature on intra-household bargaining finds that increases in female share of income, regardless of any other changes, can provide women with more power within the household. This can lead to an allocation of resources that better reflect preferences of women, including education, housing, and nutrition for children. Previous research on household decision making has treated the household as a single unit, or assumed that there is perfect communication between spouses. But more realistic assumptions, such as the possibility of private information and limited communication between spouses, may give a better understanding of how decisions are made. Given the potential differences in preferences and information among spouses, the particular conditions under which household decisions are taken may matter a great deal for economic decisions and household outcomes.

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PROGRAM AREA

Financial Inclusion

TOPICS

Behavioral Design, Savings, Women & Girls

TIMELINE

2005-2006

Evaluation Context

In the Philippines 27 percent of the population live below the national poverty line, and primarily earn their living through the services, industry, and agriculture sectors.¹ Traditionally, men will turn their earnings over to their wives for budgeting and allocation, but women often complain that their husbands do not turn over all their income. This implies that while wives traditionally manage the family's financial decisions, husbands often have divergent preferences on how funds should be spent.

Details of the Intervention

In order to identify how information and communication affect intra-household decisions, Ashraf designed a field study in which couples attempted to make decisions with varying degrees of privacy and ability to bargain. The experiments were run with 146 married couples in the conference rooms of Green Bank, a rural private bank in Mindanao.

Former and existing clients of the Green Bank were paid a small amount (40 pesos or US\$0.80) to participate, and were randomly assigned to one of three settings under which they made decisions about saving or spending an endowment.

i) Private Setting: Subjects were separated from their spouses, so that the amount given, the decisions

made, and outcomes were kept private from one another.

ii) **Public Setting:** Subjects and their spouses entered a room together, learned about their own and each others' payoffs and choices, and made simultaneous decisions. They were, however, unable to communicate with each other or see the others' decisions until the decisions were made.

iii) **Negotiation Setting:** Subjects and their spouses follow the same procedure as "public," but they are able to communicate before making their decisions, and their decisions are immediately observable to each other.

Subjects were endowed with 200 pesos (US\$4), the equivalent of a day's wage, at the end of the experiment, and another 200 pesos after three months. During the experiment, subjects were asked to make several decisions in advance about what they would like to do with both their immediate and future endowments. Subjects had three choices: (i) to commit to one of two consumption options (a gift certificate for apparel which could only be redeemed by the individual or a food certificate), (ii) to deposit the 200 pesos into one's own account or, (iii) to deposit the funds in their spouse's account.

Results and Policy Lessons

In the private setting, 52 percent of men preferred to directly deposit money into their own account rather than putting it into their spouse's account (23 percent) or committing it to consumption (25 percent). However, when information about the outcomes was made public, 58 percent of men chose to commit their money to consumption rather than putting the money into their own account (23 percent) or into their spouse's account (19 percent). Women, in contrast, do not vary across treatment conditions in their desire to deposit money into an account rather than commit it to consumption. However, they did change from depositing into their own accounts when decision-making was private to depositing into their spouse's account when decision-making was public.

Evidence shows that the setting of intra-household decision-making has significant impact on final outcomes. This effect is mainly driven by men whose wives make the savings decisions in the household: when given the opportunity, they choose to use income for consumption, rather than saving it.

However, this effect appears to be driven by decision-making power rather than gender: women whose husbands controlled savings decisions behaved like men whose wives controlled savings. Finally, men were more likely to turn their money over to their spouse's account in the negotiation setting, an effect which held for all individuals, regardless of gender, who were not in control of household finances.

These results suggest that providing spouses with different information about household income may create incentives for hiding funds. Thus any intervention that changes the information available to household members must recognize the impacts this can have on the allocation of resources within a household.

Sources

¹ As of 2012. CIA World Factbook, "Philippines: Economy," <https://www.cia.gov/library/publications/the-world-factbook/geos/rp.html>. (Accessed October 29, 2013)

Ashraf, Nava. 2009. "Spousal Control and Intra-Household Decision Making in the Philippines." *American Economic Review* 99(4): 1245-1277.

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