

## Date

December 15, 2021



Small and Medium Enterprise Program  
**11<sup>th</sup> Working Group Meeting**  
December 15, 2021

10:00 – 10:05 am	Welcome
10:05 – 11:20 am	<p><b>Access to Markets</b></p> <p><b>Edc Verhoogen</b>, "Quality Complementarities and Pass-Through"</p> <p><b>Morgan Hardy</b>, "Why Don't Small Firms Merge? Experimental Evidence on Information Barriers"</p> <p><b>Rocco Machiavella</b>, "Organising Sourcing"</p>
11:30 am – 12:30 pm	<p><b>Training, Management and Skills (I)</b></p> <p><b>Ashley Poppe</b>, "Learning to see the world's opportunities: The impact of imagery on entrepreneurial success"</p> <p><b>Jeanine Laforume</b>, "Can interactive online training make high school students more entrepreneurial? Experimental evidence from Rwanda"</p>
12:30 – 1:00 pm	Break
1:00 – 1:10 pm	<p>Update on the Program: New Board, New Scope, New Name</p> <p><b>Lidia Sanchez</b></p>
1:10 – 2:35 pm	<p><b>Training, Management and Skills (II)</b></p> <p><b>Sean Higgins</b>, "Why are firms slow to adopt profitable business practices?"</p> <p><b>Myklem Bruhn</b>, "Missing Information: Why Don't More Firms Participate in Business Training?"</p> <p><b>Paul Gertler</b>, "Management Practices and Altruism in Health Care"</p>
2:45 – 4:20 pm	<p><b>Access to Finance</b></p> <p><b>Natalia Rigol</b>, "Loan Officers Impede Graduation from Microfinance"</p> <p><b>Russell Toth</b>, "The Impact of Liquidity Loans on Mobile Money Agents"</p> <p><b>Adam Osman</b>, "Big Loans to Small Businesses: Predicting Winners and Losers in an Entrepreneurial Lending Experiment"</p>
4:20 pm	Wrap-up



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# SME 11th Working Group Meeting

On December 15, the IPA SME Program's network of researchers convened for an engaging discussion on innovative research designs, early-stage results, and new papers focused on entrepreneurship and private sector development in low- and middle-income countries.

## City

Online

## Country

United States