

#### Staff

Annie Duflo Executive Director

Lucia Sanchez Program Director, Small & Medium Enterprises

Aishwarya Lakshmi Ratan

#### **Start Date**

August 30, 2012

#### **End Date**

September 01, 2012



# **Closing Thoughts**

Dean Karlan Yale University Innovations for Poverty Action

> Impact and Policy Conference, Bangkok, Thailand September 1, 2012

# **Inclusion and Development**

**Vinod Thomas**Director General for Independent Evaluation
Asian Development Bank



30 August 2012 | Bangkok, Thailand Impact and Policy Conference: Evidence in Governance, Financial Inclusion, and Entrepreneurship





# IMPACT AND POLICY CONFERENCE DAY 1 OVERVIEW:

#### SMALL AND MEDIUM ENTERPRISE DEVELOPMENT

Lucia Sanchez
Director, Small & Medium Enterprise Initiative

August 30, 2012



# The Personal Side of Relationship Banking

Principal Investigator: Prof. Antoinette Schoar, MIT Presenter: Sharon Buteau, Executive Director SEFC

## **Impact and Policy Conference:**

Evidence in Governance, Financial Inclusion, and Entrepreneurship

August 30th, 2012





# REWARDING CALCULATED RISK TAKING:

Evidence from a series of experiments with commercial bank loan officers

Shawn Cole (Harvard Business School, J-PAL, IPA, BREAD)
Martin Kanz (World Bank)
Leora Klapper (World Bank)

# REWARDING CALCULATED RISK TAKING:

Evidence from a series of experiments with commercial bank loan officers

Shawn Cole (Harvard Business School, J-PAL, IPA, BREAD)
Martin Kanz (World Bank)
Leora Klapper (World Bank)



# Tracing the Effect of Scores on Small Loan Production

Daniel Paravisini LSE

with Antoinette Schoar (MIT)

9/10/2012

- 1

# Tracing the Effect of Scores on Small Loan Production

Daniel Paravisini LSE

with Antoinette Schoar (MIT)

9/10/2012

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# Keeping it Simple: Financial Literacy and Rules of Thumb

Alejandro Drexler UT-Austin Greg Fischer LSE, IPA, J-PAL

Antoinette Schoar MIT, NBER, ideas42

Impact & Policy Conference Bangkok 2012

Drexler, Fischer, Schoar

Financial Literacy & Rules of Thumb

30 Aug 201

# Making the Leap from Self-Employed to Employer?

What matters – capital, labor, or training?

David McKenzie, World Bank (with Suresh de Mel and Chris Woodruff)



# The Dynamics of Entrepreneurial Human Capital: Evidence from Indonesia

August 29, 2012

#### Russell Toth

Lecturer, School of Economics, The University of Sydney Affiliate, Small and Medium Enterprise Initiative, Innovations for Poverty Action







# Estimating Spillover Effects of Technology Development Funds (TDF): The case of FONTAR

Victoria Castillo (MTESS Argentina) Alessandro Maffioli (IDB) Sofia Rojo (MTESS Argentina) Rodolfo Stucchi (IDB)

Office of Strategic Planning and Development Effectiveness Bangkok, August 2012



# **Debt and Export Dynamics**

## Veronica Rappoport LSE

with Daniel Paravisini (LSE), Kim Ruhl (NYU-Stern)

IPA Bangkok, August 2012



# Elections, Leakages and Conflict

Using Impact Evidence to Inform Policy

#### **Iqbal Dhaliwal**

Director of Policy, J-PAL @ MIT, Cambridge Scientific Director, J-PAL South Asia @ IFMR, Delhi

Impact and Policy Conference, Bangkok, August 31, 2012







# **Strengthening People's Participation**

Impact and Policy Conference Bangkok, Thailand August 30, 2012

Dr S.Y. Quraishi
Former Chief Election Commissioner of India



# **Strengthening People's Participation**

Impact and Policy Conference Bangkok, Thailand August 30, 2012

Dr S.Y. Quraishi
Former Chief Election Commissioner of India



Increasing Accountability for Better Governance:
Evidence from Brazil's Audit Lotteries

Claudio Ferraz

PUC-Rio

Impact and Policy Conference

Bangkok 2012



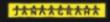


Impact and Policy Conference Bangkok

**August 31st 2012** 



sneagraha Centre for Citizenship and Democracy



# Leakages and Market Failures in the Provision of Health Products

David Yanagizawa-Drott
Assistant Professor of Public Policy, HKS
Harvard University



# Targeting and Leakages in Transfer Programs

# Rema Hanna Associate Professor, Harvard







Service Delivery in India – Targeting, Leakages and Other Such Ills

Impact and Policy Conference

Bangkok, Thailand August 31, 2012

# Varad Pande

Ministry of Rural Development Government of India

NOTE: The views expressed in this document are personal





EVERY PERSON HAS THE POWER TO MAKE A DIFFERENCE



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# Reducing leakages: Key lessons and challenges from policy-making in Indonesia

#### SUDARNO SUMARTO

Senior Research Fellow, The SMERU Research Institute and Policy Adviser, National Team for the Accelerating Poverty Reduction (TNP2K)

IMPACT AND POLICY CONFERENCE: EVIDENCE IN GOVERNANCE, FINANCIAL INCLUSION, AND ENTREPRENEURSHIP AUGUST 30 - SEPTEMBER 1, 2012





# CAUSAL MODELS IN CONFLICT RESEARCH



# ECONOMIC CONDITIONS, POLITICAL INSTITUTIONS AND CONFLICT

Lakshmi lyer (Harvard Business School) Impact and Policy

# Financial Inclusion: What are we learning?

Aishwarya Lakshmi Ratan
Director, the **Global Financial Inclusion (GFI) Initiative**Yale University & Innovations for Poverty Action (IPA)

Impact and Policy Conference Bangkok 1 September 2012





Research Background Related Literature Boenia and Herzegovina Mongolia Findinga Policy messages

# Impact of microcredit on poverty reduction Experimental evidence from Bosnia & Herzegovina and Mongolia

Orazio Attanasio<sup>1,2</sup> Britta Augsburg<sup>1</sup> Ralph De Haas<sup>3</sup> Emla Fitzsimons<sup>1</sup> Heike Harmgart<sup>3</sup> Costas Meghir<sup>4</sup>

> <sup>3</sup>EDePo at Institute for Fiscal Studies <sup>3</sup>Univeristy College London <sup>3</sup>European Bank for Reconstruction and Development <sup>4</sup>Yale University

IPA-ADB-JPAL Policy Impact Conference, Bangkok, 30 August - 1 September 20



Impact of microcredit on poverty reduction

# Seasonal Migration and Risk Aversion

Gharad Bryan (LSE) Shyamal Chowdhury (USyd) Mushfiq Mobarak (Yale)

September 1, 2012







# Beyond MFIs -

#### SHGs and their Silent Revolution

#### Impact and Policy Conference

Bangkok, Thailand Sep 1, 2012

#### Varad Pande

Ministry of Rural Development Government of India

NOTE: The views expressed in this document are personal

Esperimental Dreign. Findings. Const. sion

# Banking the Poor Via Savings Accounts: Evidence from a Field Experiment in Nepal

Silvia Prina

Case Western Reserve University

September 1, 2012







# IMPACT OF VILLAGE SAVINGS AND LOAN ASSOCIATIONS

## FINDINGS FROM GHANA, MALAWI AND UGANDA

BRAM THUYSBAERT WITH DEAN KARLAN (YALE) AND CHRIS UDRY (YALE)

> IPA-ADB-JPAL Bangkok conference September 1 - 2012

Evaluating the Efficacy of School Based Financial Education Programs in Ghana

Jim Berry, Dean Karlan, Menno Pradhan

Impact and Policy Conference: Evidence in Governance Financial Inclusion and Entrepreneurship Bangkok September 1, 2012





# Financial Illiteracy and Pension Contributions:

A Field Experiment on Compound Interest in China

Changcheng Song
National University of Singapore

Impact and Policy Conference Sept 1st, 2012

# Transnational Household Finance: A Field Experiment on the Cross-Border Impacts of Financial Education for Migrant Workers

Ganesh Seshan Georgetown University

Dean Yang University of Michigan, BREAD, & NBER

1



# Transnational Household Finance:

A Field Experiment on the Cross-Border Impacts of Financial Education for Migrant Workers

> Ganesh Seshan Georgetown University

Dean Yang University of Michigan, BREAD, & NBER

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# The ABCs of Financial Literacy

Experimental Evidence on Attitudes, Behavior, and Cognitive Biases

> Fenella Carpena (UC Berkeley) Shawn Cole (Harvard Business School) Jeremy Shapiro (Give Directly) Bilal Zia (World Bank)

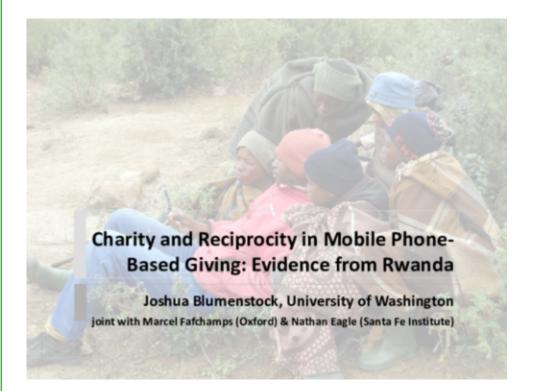
IPA Conference Thailand 2012



# How Does Risk Management Influence Production Decisions? Evidence from a Field Experiment

Shawn Cole (HBS) Xavier Gine (World Bank) James Vickery (NY Fed)

Xavier Gine Impact and Policy Conference September 1, 2012





# Risk sharing and the economics of M-PESA

William Jack

Georgetown University

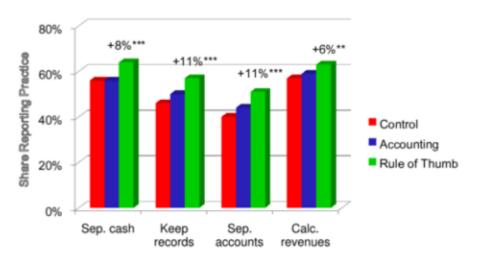
Tavneet Suri

MIT Sloan

With support from the Consortium on Financial Systems and Poverty

Impact and Policy Conference August 30 – September 1, 2012 Bangkok

# Rule of Thumb training improves financial practices



<sup>\*</sup> Denotes significance at the 10%-level, \*\* at the 5%-level, and \*\*\* at the 1% level of effect relative to control.





1995-sikhum=#5ci 22, Rangkok 1010, Thailand, Tel : +ss 22c1-900. Fax: +66/22c1-9406 Hatel website : http://www.ineputationis.com



#### Your Choice of Accommodation

The Imperial Queen's Park is located on Subhumvit Road Soi 22, one of the city's business districts, with private access to Public Park, sheet walking distance to mass transit stations, close to upscale shopping havens and Queen Sink R National Convention Center.

The Sky Train (BTS), is 5 minutes away by a leitunely walk through a park to the main Subhumvit Road – Phirom Phong Stefans. Hotel also nears to three exits of the expressiony which makes it convenient possible to much for access to the hotel.

possible to reach see some of the commodate 1,230 guestrooms, lotel offers With 2 elegant towers that accommodate 1,230 guestrooms, lotel offers with full amenities to suite individual various mon types each with full amenit traveler's requirements.

The hotel also features a fine selection of #staumatt offering an array of delectable culinary choices of Thai delicacies, sumptuous Cantonese or Japanese favorite dabes as well as other international delights.

For health enthusiants, the hotel's Imperial Spa, well equipped fitness center with squash court, 2 swimening pools plus a jugging track in the nearby park will perfectly insignate their advenage.

#### Map & Translations (for Taxi)

# The Imperial Queen's Park hatel Source Stellifes offselfrin 199 auguste 22 nearuse ngametavnum, Switherl 02 261 9000



Impact and Policy Conference:

WELCOME, OVERVIEW AND KEYNOTE ADDRESS: AUGUST 30, 2012	
Registration	8:00-8:45
Introduction	9:00.9:10

Edgar Cus, Deputy Director General, East Asia Research Department, Asian Development Bank

9:10-9:50

<u>Vinod Thomas</u>, Director General for Independent Evaluation, Asian Development Bank
 Annie Duffe, Executive Director, Innovations for Poverty Action

# SMALL AND MEDIUM ENTERPRISE DEVELOPMENT: AUGUST 30, 2012

lession I: Access to Finance for Small and Medium Enterprises (SMEs) Session I. Access to Finance for Small and Medium Enterprises (SMEs).

Access to Finance is widely recognized as one of the main constraints to enterpreneurship and SME growth. However, little is known about the best ways in which the public and private sector can address this problem. The research included in this session will present evidence from Colombia and finds on the effectiveness of various interventions aimed at limproving access to finance for SMEs. Questions addressed by the researchers include: How can financial institutions improve their products and processes to better serve SMEs William Virtual is the effect of performance incentives on risk assessment all lending decisions? How do credit scoring systems affect the decision-making process of loan officers?

10:00-11:20

- Sharen Cole, Harvard Business School
   Daniel Paranier, London School of Sconomics
   Sharen Buleau, FRAIN SEFE
   Commentator: Romy Caradiang, Development Bank of the Philipper

#### Break Session II: Human Capital and Jdb Creation

Session II: Human Capital and Job Creation.

This session revolves around the question of how human capital (or the lack thereof) a fects firm per binmance, and provides insights for designing more effective and scalable models of skill-building reterventions by private and public institutions. Experimental evidence from Bangladesh, Indonesis, 6th Lanka, and Denimican Republic will be presented to help public and private institutions develop more effective training and skills building programs aimed at developing enterpreneursit, financial, and managerial capacity. Couestions addressed by the researchers include: Do training programs have the potential to address the "skills gap" that is an impediment to increased productivity in many developing economies? Can training ill feracy be taught? In there a causal link between improving financial letteray and financial outcomes?

What is the role of learning by doing in driving enterpreneurial dynamics? When does the lesp from self-employed to employed table place and why? from self-employed to employer take place and why?

11:40-1:20

11:20-11:40







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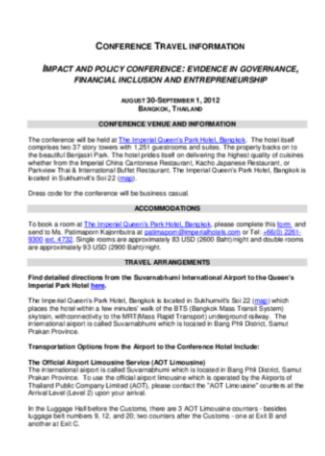
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# Impact and Policy Conference: Evidence in Governance, Financial Inclusion, and Entrepreneurship

# The Imperial Queen's Park Hotel, Bangkok, Thailand (map)

The Asian Development Bank, in conjunction with Innovations for Poverty Action and the Abdul Latif Jameel Poverty Action Lab, held the Impact and Policy Conference: Evidence in Governance, Financial Inclusion, and Entrepreneurship to share findings in three topic areas of development: Financial Inclusion, Governance and Post-Conflict Recovery, and Small and Medium Enterprise Development.

Each day also included <u>Matchmaking Program for Research and Innovation</u> to develop new collaborations between researchers and practitioners. Funding has been awarded by the Asian Development Bank to eleven researcher-practitioner partnerships.



# **Matchmaking Program for Research and Innovation**

The Impact and Policy Conference: Evidence in Governance, Financial Inclusion, and Entrepreneurship included a matchmaking program facilitating conversations and collaborations between researchers and practitioners on joint research projects, with seed funding awarded to the most promising research partnerships.

Matchmaking sessions and research awards in the areas of Small and Medium Enterprise Development, Governance and Post-Conflict Recovery were sponsored by the **Asian Development Bank**. Those who attended the conference are eligible to apply for a Parntership Development Grant. More information can be found here.

The **Citi - IPA Financial Capability Research Fund** supported by the **Citi Foundation** organized a matchmaking program focused on ideas that will improve the financial capability of individuals and households, as part of the fund's first competitive call for research proposals in this area.

\* \* \*

# Find full conference agenda here and shortened agenda with presentations below

# Read presentation summaries from presenters on our blog

## WELCOME, OVERVIEW AND KEYNOTE ADDRESS: AUGUST 30, 2012

## Welcome

• **Edgar Cua**, Deputy Director General, East Asia Research Department, Asian Development Bank

# **Keynote Addresses**

- <u>Vinod Thomas</u>, Director General for Independent Evaluation, Asian Development Bank, Importance of entrepreneurship, innovation, and governance in inclusion and development
- Annie Duflo, Executive Director, Innovations for Poverty Action

## SMALL AND MEDIUM ENTERPRISE DEVELOPMENT: AUGUST 30, 2012

Welcome and Overview: Small and Medium Enterprise Development

Lucia Sanchez, Innovations for Poverty Action, SME initiative at IPA and overview of the day

Session I: Access to Finance for Small and Medium Enterprises (SMEs)



- Shawn Cole, Harvard Business School, Importance of compensation policies in loan officer performance
- Daniel Paravisini, London School of Economics, Impact of credit scoring on productivity in small firm loans
- Sharon Buteau, IFMR/SEFC, Relationship lending for SMEs
- Commentator: Romy Caradang, Development Bank of the Philippines

# Session II: Human Capital and Job Creation

- Rocco Macchiavello, Warwick University
- Russell Toth, University of Sydney, Growth of enterprises in Indonesia
- David McKenzie, World Bank, Factors that lead the self-employed to become employers
- Greg Fischer, London School of Economics, Approaches to financial literacy
- Commentator: Michel M. Botzung, International Finance Corporation

# Session III: Access to Markets and Technology

- <u>Alessandro Maffioli</u>, Inter-American Development Bank, Spillover effects of Technology Development Funds
- Veronica Rappoport, London School of Economics, Credit and export dynmaics
- Mudit Kapoor, Indian School of Business
- Commentator: Neil McCulloch, AusAID

Matchmaking Program for Research and Innovation

During this matchmaking program, selected practitioners and researchers will present their research proposals. The goal of this session is to match researchers and practitioners to initiate new research with seed funding awarded to the most promising partnerships.

Presentations by Policy Organizations and Feedback from Research panel

Chair: Dean Karlan, Innovations for Poverty Action & Yale University

# **GOVERNANCE & POST-CONFLICT RECOVERY: AUGUST 31, 2012**

#### Welcome and Overview: Governance and Post-Conflict

• <u>Iqbal Dhaliwal</u>, The Abdul Latif Jameel Poverty Action Lab, MIT, Impact evidence to inform policy on elections, leakages and conflict

## **Keynote Address**

• <u>S.Y.</u> Quraishi, Former Chief Election Commissioner of India, Strengthening people's participation in elections, the case of India

#### Session I: Elections

## Research Findings:

- Claudio Ferraz, PUC-Rio, Increasing accountability for better governance
- Xavier Giné, World Bank, Voter awareness campaign for women in Pakistan

#### Practitioner Innovations:

- Ramesh Ramanathan, Janaagraha, Improving voter registration and information in India
- Harsha de Silva, Member of Parliament, Parliament of Sri Lanka

**Panel Discussion**:How to strengthen elections and increase accountability of elected representatives: key issues and areas for further research

- Harsha de Silva, Claudio Ferraz, Xavier Giné, Ramesh Ramanathan, SY Quraishi,
- Moderator: Iqbal Dhaliwal, The Abdul Latif Jameel Poverty Action Lab, MIT

# Session II: Leakages



## Research Findings:

- Rema Hanna, Harvard University, Targeting and leakages in transfer programs
- David Yanagizawa-Drott, Harvard University, Fake medicines in the global market place

#### Practitioner Innovations:

- Jayant Sinha, Omidyar Network, How technology enables greater government transparency
- Sudarno Sumarto, The SMERU Research Institute, Reducing leakages in Indonesia
- <u>Varad Pande, India Ministry of Rural Development, Targeting leakages in service delivery in India</u>

**Panel Discussion**: Key challenges in reducing leakages, evidence based on policy and areas for further research.

- Varad Pande, Jayant Sinha, Sudarno Sumarto, David Yanagizawa-Drott
- Moderator: Rema Hanna, Harvard University

# Session III: Conflict Management and Reconstruction

# Research Findings:

- Lakshmi Iyer, Harvard University, Economic conditions and intra-state conflict
- Fotini Christia, Massachusetts Institute of Technology, Reconstructing institutions after violent conflict
- Cyrus Samii, New York University, Reintegrating combatants into civilian life

**Panel Discussion:** How to prevent conflicts and accelerate post-conflict recovery in Asia, and areas for further research

- Scott Guggenheim, AusAID, Causal models in conflict research
- Lakshmi lyer, Harvard University
- Fotini Christia, Massachusetts Institute of Technology
- **Secretary Teresita Quintos-Deles**, Philippines Office of the Presidential Adviser on the Peace Process
- Moderator: Cyrus Samii, New York University

## **Closing Remarks**

Kelly Bidwell, Innovations for Poverty Action

## Matchmaking Program for Research and Innovation

During this matchmaking program, selected practitioners and researchers will present their research proposals. The goal of this session is to match researchers and practitioners to initiate new research with seed funding awarded to the most promising partnerships.

Presentations by Policy Organizations and Feedback from Research panel

Chair: Policymaker (TBC)

## FINANCIAL INCLUSION: SEPTEMBER 1, 2012

Welcome and Overview: Landscape of Financial Services for the Poor

• <u>Aishwarya Lakshmi Ratan</u>, Yale University & Innovations for Poverty Action, Financial inclusion intiative at IPA and day overview

# Session I: Impact of Microcredit

- Dean Karlan, Innovations for Poverty Action & Yale University
- Britta Augsburg, Institute for Fiscal Studies, Impact of microcredit on poverty reduction
- Gharad Bryan, London School of Economics, Seasonal migration and risk aversion
- Commentator: <u>Varad Pande</u>, Ministry of Rural Development, Government of India and Frances Sinha, EDA Rural Systems,

Self-help groups in India

# Session II: Access to Savings Services



- Silvia Prina, Case Western Reserve University, Banking the poor via savings accounts
- Bram Thuysbaert, Innovations for Poverty Action, Impact of village savings and loan associations
- Commentator: Alexia Latortue, Consultative Group Assist the Poor (CGAP)

# Session III: Improving Financial Capabilities - Part I

- Menno Pradhan, Free University & University of Amsterdam, School based finanical education programs in Ghana
- <u>Changcheng Song</u>, National University of Singapore, Financial illiteracy and pension contributions
- Commentator: **Betty Wilkinson**, Asian Development Bank (ADB)

# Session: Matchmaking Program for Research and Innovation

During this matchmaking program, selected practitioners and researchers will present their research proposals. The goal of this session is to match researchers and practitioners to initiate new research with seed funding awarded to the most promising partnerships. Evaluators:

- Graham Macmillan, Citi Foundation
- Florencia Spangaro, Citi Foundation
- Dean Karlan, Innovations for Poverty Action & Yale University

Moderator: **Beniamino Savonitto**, Innovations for Poverty Action

# Session IV: Improving Financial Capabilities - Part II

- Bilal Zia, World Bank, Financial literacy
- Dean Yang, University of Michigan, Financial education for migrant workers
- Commentator: Graham Macmillan, Citi Foundation

# Session V: Managing Risk

- Xavier Giné, World Bank, Risk management and production decisions
- David McKenzie. World Bank
- Commentator: Jeanna Holtz, Microinsurance Innovation Facility, ILO

## Session VI: New Payment channels

- Billy Jack, Georgetown University, Risk sharing and the economics of M-PESA
- Joshua Blumenstock, University of Washington, Charity and reciprocity in mobile phone-based giving
- Commentator: Gordon Cooper, VISA

# **CLOSING SESSION: SEPTEMBER 1, 2012**

Overview and Closing Remarks

• Dean Karlan, President and Founder, Innovations for Poverty Action, IPA initiatives and approach to impact evaluations

\* \* \*

For additional information email events@poverty-action.org



# **Address**

The Imperial Queen's Park Hotel

# City

Bangkok

# **Country**

Thailand