

**Date** July 05, 2016





## Technology-enabled Business Training for MSMEs

Evidence in Financial Inclusion: New Findings and their Applications

Manila

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## ogrando ncluSion con ecnología y horro

September 15th Message

Messages subsequent to Sept 15, if any

Fundación Capital

Duration of any incentives and any subsequent messages

"TL" = Turkish Lin. 1TL = USSO.56 as of September 2012, "WP" = redocmable reward points: Yapi Krodi = the implementing bank.

August 30<sup>th</sup> 2012 if sent

Figure 1. Experimental Design

Overdraft Availability Reminder, 50% (n° 54,000); - "We remind you that, for your immediate fraction of the state Account at Vapi Knedi with [MI]"s. limit, Hawa a nice day."

No Message 50% (n=54,000)

Owndork Interest Discount, no other discount (n=12-977) - "Useyour Yapi Kredi Reaths Account and we will give you tack he find the interest that is accrued between now and [Newember/December] 15 as WP."

Auto-Delit Gisount (m:18,021) - "Authorize automatic bill payments from your acc [November/December] 15 and receive up to a maximum of 30TLWP."

Debt Card Discount (n=17,983) - "Use your Yapi Kredi debt card and earn 5% of your shopping, up to 25TL WP, between now and [November/December] 25."

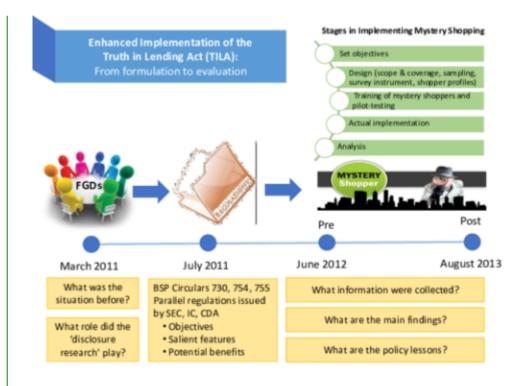
Overdail Interest Discount + Dabit Card Discount (n=17595), "The your Tapit Kedide bit card and sum 5K of your integring, up to 251% Vir., and we will gave you be Influent the Rich Red for your Tablesh ecount's accound the rest between nover and Everymente (15 se VV)."

Overdraft Availability Reminder (m. 38.043) - "Nin remind you that, for your immediate Floxible Account at Yapi Kredi with [FI]TL limb. Have a rice-day."

Frequent Messaging - Mb g repeats eveny 30 Days (m° 35,365) Lass-frequent Messaging - Mrg repeats eveny 20 Days (m°35,052) No Additional Messaging after September 15 (m°35,963)

Short Duration - Sept 25, 2012 - Nov 15, 2012 (nº 54,044) Long Duration - Sept 25, 2012 - Dec 15, 2012 (nº 51,954)





### Personalized Information as a Tool to Improve Pension Savings: Results from a Randomized Control Trial in Chile

Olga Fuentes, Jeanne Lafortune, Julio Riutort, José Tessada and Félix Villatoro





# **Evidence in Financial Inclusion II: New Findings and their Applications**

On July 6th in Manila, IPA and <u>Bangko Sentral ng Pilipinas</u> (with support from the Citi Foundation) co-hosted a workshop for 40 high- and mid-level policymakers and financial service providers interested in learning how rigorous evidence can help them better serve their customers. During the one-day event, attendees engaged in a series of discussions that encouraged them to think about how recent financial inclusion evidence applies to their institutions and how RCTs can be useful for decision-making. The event showcased evidence produced by evaluations funded by the Citi IPA Financial Capability Research Fund and included presentations by Amando Tetangco, Governor of Bangko Sentral ng Pilipinas; Aftab Ahmed, CEO of Citi Philippines; and Dean Karlan, professor at Yale University and President of IPA. The agenda and PowerPoint presentations from the event are available below. This workshop was the second in a series of three; the other two workshops were held in <u>Bogota</u> and Mumbai.

**IPA Welcome Remarks** PPT (See attached below)



#### **Opening Remarks**

#### **Session 2: Innovating Financial Education**

- Tablet-Based Financial Education (Matthew Bird) PPT
- Rules of Thumb: Providing Timely Useful Financial Management Advice at Scale (John Arun) PPT

#### **Session 3: Remittances and Financial Capability of Overseas Workers**

• Financial Education vs. Access to Finance in Transnational Households

#### **Session 4: Information Design**

- Enhanced Implementation of the Truth in Lending Act (Mynard Mojica) PPT
- <u>Unshrouding Effects on Demand for a Costly Add-on: Evidence from Bank Overdrafts in Turkey (Dean Karlan) PPT</u>

#### **Session 5: Encouraging Long-term Savings**

- James Choi's research page
- Personalizing Information to Improve Retirement Savings (Julio Riutort) PPT











## **City**

Manila

## Country

Philippines